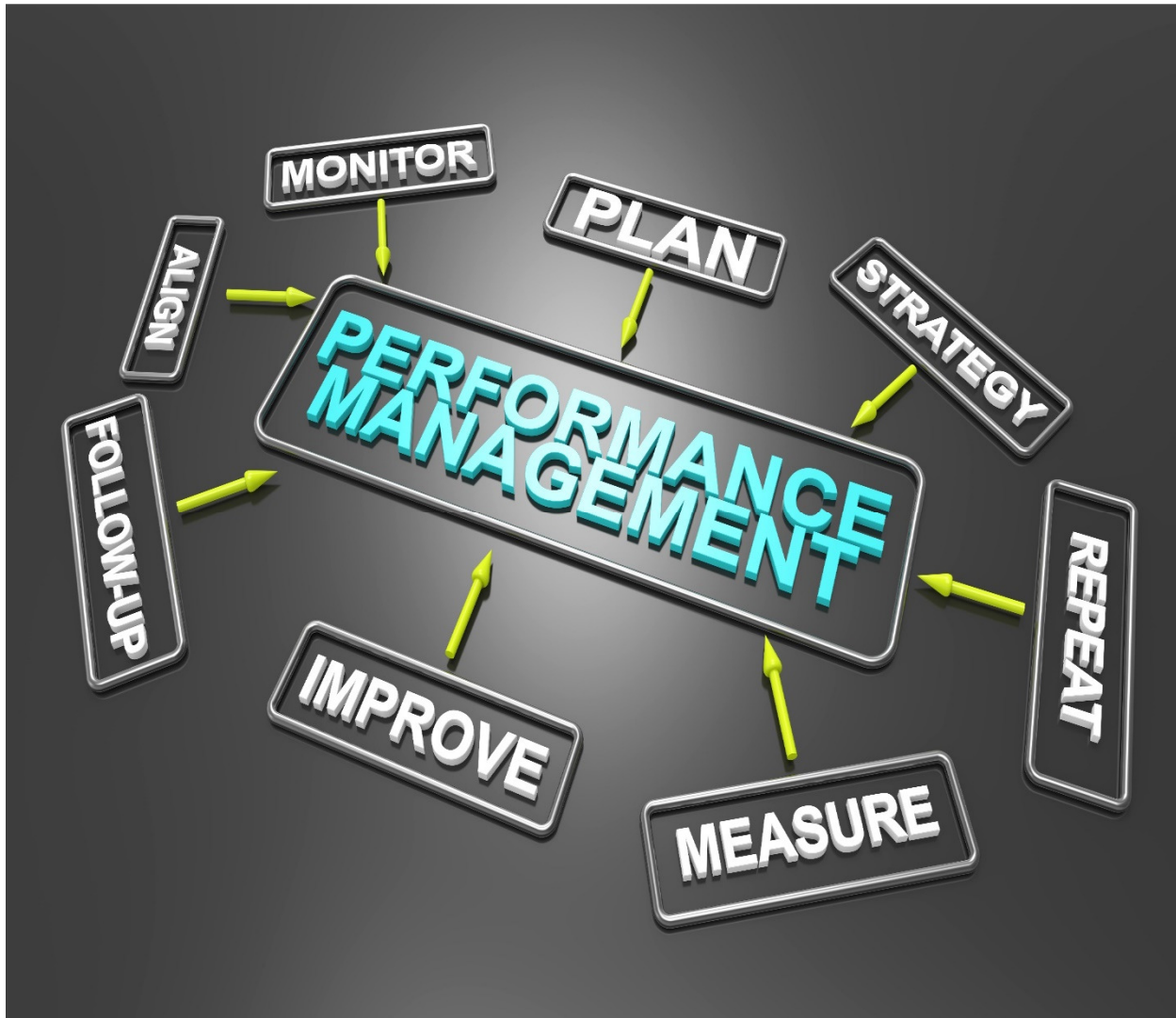




On-Call Performance Management Services

Jesus H. Saenz, Jr., IAP

January 13, 2022



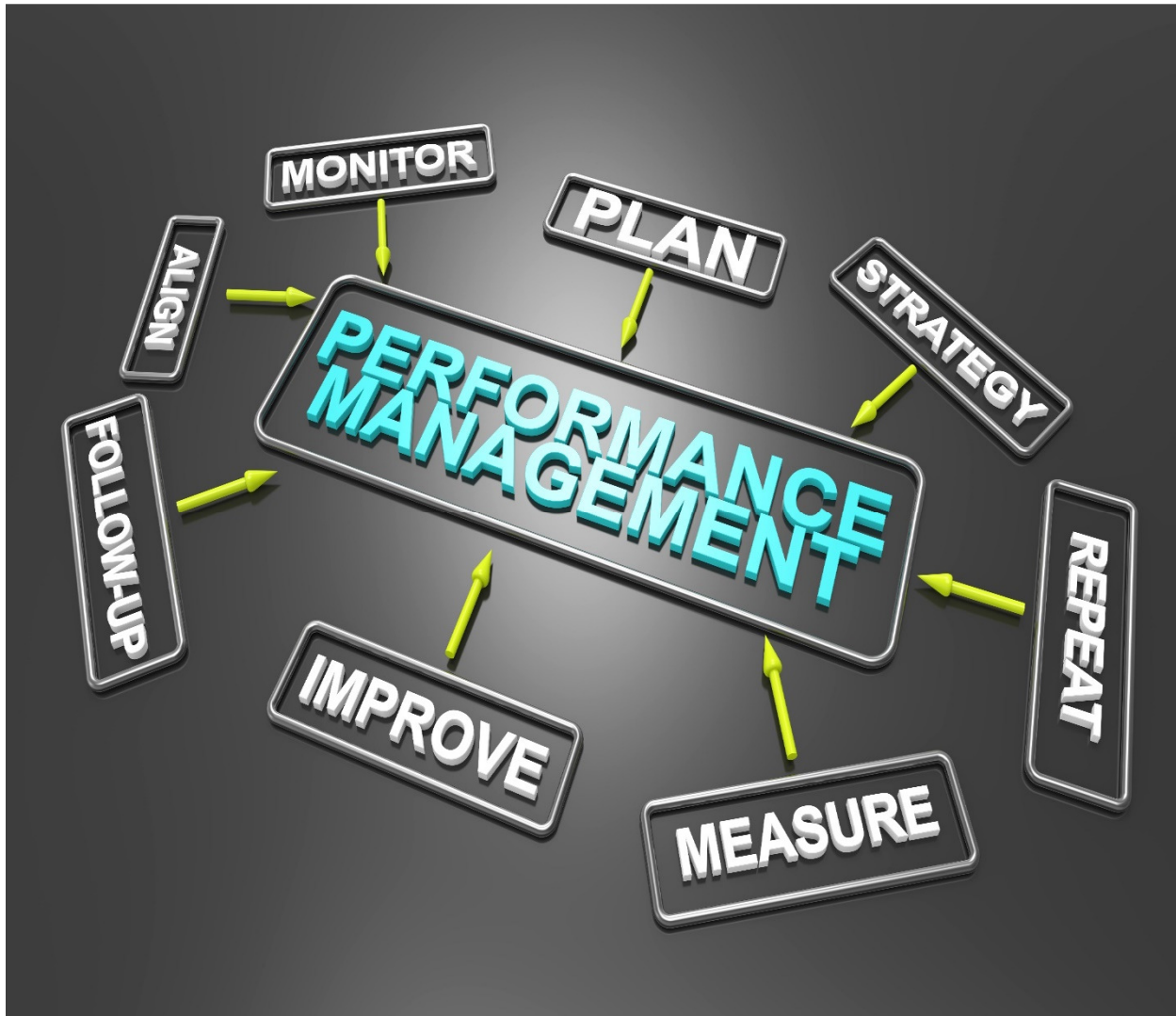
Performance Management Services

- Quality Management System
- Process/Product Performance Measurement
- Root Cause Analysis

RFP for ON-CALL PERFORMANCE MANAGEMENT CONSULTING SERVICES Score Summary *FINAL EVALUATION SEPTEMBER 21, 2021	Maximum Points	Kaepfel Consulting LLC San Antonio, TX 78232	LugoSantiago Enterprise Group, LLC San Antonio, TX 78205	OpEx Solutions, Inc. Round Rock, TX 78665	Paslay Management Group, L.P. Fort Worth, TX 76102	Tacit Growth Strategies, LLC San Antonio, TX 78217
A - Experience, Background, Qualifications	35	28.60	17.40	22.00	26.20	15.00
B - Proposed Plan	20	17.80	15.20	14.80	15.00	7.40
A - B Sub-Total	55	46.4	32.6	36.8	41.2	22.4
C - Price	20	15.75	20.00	6.23	10.98	11.09
D - SBE Prime Contractor Program	5	5.00	0.00	5.00	0.00	0.00
E - MWBE Prime Contractor Program	5	0.00	0.00	5.00	0.00	0.00
F - Local Preference Program	10	0.00	10.00	0.00	0.00	10.00
G - Veteran Owned Small Business Preference Program	5	5.00	5.00	0.00	0.00	0.00
TOTAL SCORE	100	72.15	67.60	53.03	52.18	43.49
RANK BASED ON TOTAL SCORE		1	2	3	4	5

Solicitation

- Request For Proposal released on 6/21/2021
- 5 Proposals received on 7/23/2021



Fiscal Impact & Term

- **\$30,000** budgeted and available in the FY 2022 Airport Maintenance and Operating Fund
- **3 years** with the option to extend for two, one-year periods
- Total contract impact over the potential five year term is **\$150,000**



On-Call Performance Management Services

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